



Sterling & Smith Funeral Home
409 N. K Street
Tulare, CA 93274
Tel: (559) 684-9304
FD # 2106

Anthony G. Smith, Funeral Director (FDR 2945)
Dr. Noel J. Smith, MD, Funeral Director (FDR 2909)
Ronald E. Smith, Ed.D, Funeral Director (FDR 2773)

GENERAL PRICE LIST

(Effective December 1, 2018)

Prices are subject to change without notice

TO THOSE WE SERVE:

Federal and State agencies have determined that itemization of funeral services is essential for the benefit of the general public. To ensure that customers are not asked to pay for services they do not desire, it is essential that each item of service be identified. What follows is a detailed listing of the goods and various categories of service we offer. It is our sincere concern that every requirement you may have be fulfilled – in addition to or apart from our standard offerings listed herein. Please feel free to express your wishes to our staff. We will make every effort to meet your needs.

Prior to drafting any contract for goods or services, the responsible party or the decedent's survivor who is handling the funeral arrangements is entitled to receive a copy of any pre-need agreement in the possession of the funeral establishment that has been signed and paid for, in full or in part, by or on behalf of the decedent.

The goods and services shown below are those we can provide to our customers. You may choose only those items you desire. However, any funeral arrangements you select will include a charge for our basic services and overhead. If legal or other requirements mean you must buy any items you did not specifically ask for, we will explain the reason in writing on the statement we provide describing the funeral goods and services you selected.

PAYMENT POLICY

To lose someone you love is a devastating human experience. It can be traumatic and seriously impact one's judgment. Therefore, it is important to be realistic with respect to funeral expenditures. We do not want your choices to be more than is affordable nor less than you would like to arrange. What is important is that arrangements be in keeping with your wishes and budget.

We believe in the recognition and meaningful celebration of a life that has been lived and will assist in arranging an appropriate service to meet your individual needs.

Payment Options

Payment is due 24 hours prior to the funeral or cremation service. For your convenience, we accept 8 methods of payment. We accept:

1. Cash
2. Cashiers Check
3. Debit Card
4. Visa
5. Mastercard
6. Insurance Assignment of a Verifiable Policy
7. Advanced Payment by a Forwarding or Receiving Funeral Home
8. Pre-Arrangement

Credit Policy

Sterling & Smith Funeral Directors, Inc. does not extend credit to its customers. As a small company, we do not have the resources to offer payment plans. Consequently, payment is due prior to receiving services. We hope this does not cause any inconvenience. Our trained staff will help you plan a service that is right for you!

A final word...

Our funeral directors have been in the funeral business serving others for over 20 years. It is not in your best interest, or ours, to sell you something you do not need or want. If you have any questions or need more information, please call us at any time.

Thank you for considering our service.

PROFESSIONAL SERVICES

BASIC SERVICES OF FUNERAL DIRECTOR & STAFF 1,699.00
This is the basic fee that we charge every family for our professional expertise in assisting them with their preferences. This fee includes the following: Personnel available 24 hours a day, 365 days a year to respond to initial call, coordinate the arrangement conference, including service details with the cemetery, crematory, and/or other third parties involved in the final disposition of the deceased, clerical assistance needed to coordinate with the local hospital, physicians office, or coroner's office for causes of death. In

addition, this fee includes a proportionate share of the taxes, licenses, utilities, and business expenses required to serve the public. This fee is already included in our charges for direct cremation, immediate burials, forwarding or receiving remains, and all advertised funeral services.

EMBALMING..... \$500.00

Except in certain special cases, embalming is not required by law. Embalming may be necessary, however, if you select certain funeral arrangements, such as a funeral with viewing. If you do not want embalming, you usually have the right to choose an arrangement that does not require you to pay for it, such as Direct Cremation or Basic Burial Service

OTHER PREPARATIONS OF THE BODY

Dressing, Cosmetics, and Casketing.....\$175.00
 Washing and Disinfecting Unembalmed Remains\$175.00

FACILITIES, EQUIPMENT & STAFF

Use of Facilities, Equipment and Staff for Identification (ID) Viewing (Slumber Room).....\$175.00
 Use of Facilities, Equipment and Staff for Viewing (Slumber Room)\$200.00
 Use of Facilities, Equipment and Staff for Quiet Hour (Slumber Room).....\$200.00
 Use of Facilities, Equipment and Staff for Viewing (Chapel).....\$350.00
 Use of Facilities, Equipment and Staff for Memorial Service\$350.00
 Use of Equipment and Staff for Graveside Service only\$225.00
 Use of Equipment and Staff for Church or Chapel Service.....\$350.00
 Use of Equipment and Staff for Witness Cremation.....\$350.00

FACILITIES, EQUIPMENT & STAFF – ADDITIONAL FEES

Use of Facilities and Staff for Overnight Visitation or Service.....\$500.00

TRANSPORTATION

Transportation rates apply within a 50-mile radius. Beyond this radius we charge \$2.50 per mile.

TRANSPORTATION OF REMAINS TO THE FUNERAL HOME (DAY)\$500.00
 TRANSPORTATION OF REMAINS (NIGHT & WEEKEND REMOVALS).....\$650.00
 HEARSE to final destination (e.g., cemetery, crematory or common carrier)\$250.00
 LIMOUSINE – 10 Passenger (up to 4 hours) (7-passenger - \$250).....\$350.00
 FLOWER CAR/VAN (When Needed).....\$200.00
 TRANSFER TO THE CREMATORY (With Proper Legal Documents).....\$150.00

MERCHANDISE & ADDITIONAL SERVICES

CASKETS & CREMATION CONTAINERS

Caskets Regularly Offered for Sale.....Prices range from.....\$250.00-\$11,000.00
 Alternative Container Regularly Offered for Sale.....Prices range from ...\$100.00-\$800.00
 Air Trays for Shipping.....\$350.00
 Urns.....Prices start at..\$25.00

A complete price list will be provided at the funeral home

REGISTER BOOK.....\$27.00-\$206.00
 ACKNOWLEDGEMENT CARDS.....\$6.10 - \$25.50
 CRUCIFIX.....\$20.00
 ROSARIES.....\$20.00

MONUMENT PRICES BEGIN AT.....	\$470.00
CASKET HEAD PANELS.....	\$300.00
A. Personalized Choices.....	\$300.00
B. Keepsakes	\$300.00

CASH ADVANCE ITEMS

CLERGY.....	\$100.00
CREMATORY FEES	\$300.00
STATE OF CALIFORNIA CREMATION FEE.....	\$8.50
DEATH CERTIFICATES	\$21.00
DISPOSITION PERMIT	\$12.00
MOTORCYCLE ESCORTS.....	\$140.00 each
MUSICIANS.....	\$75-\$125
CHURCHES.....	Starting at \$100.00

WORLDWIDE SHIPPING.....\$1,500.00
Our charges include the basic services of the funeral director and staff; a proportionate share of overhead costs; removal of remains; embalming or other preparations of remains; transportation locally; and filing of all necessary permits. Shipping container is not included. Airfare is not included. Refer to General Price List for Alternative Container and Transportation mileage costs outside of local area. The standard airfare rate will be determined at the time of shipping. There is an additional fee of \$150 for night and weekend removals.

CLERICAL AND ADMINISTRATIVE FEES

Clerical and administrative services for securing signature of attending physician or coroner and filing death certificate and related permits with the appropriate local government agency.\$250.00

Clerical and administrative services for securing signature of attending physician or coroner and filing death certificate and related permits with the appropriate government agency outside of Tulare County \$250.00

Clerical and administrative services for securing signature of attending physician, coroner, and international governmental agent for shipping, translating death certificate and burial permit from English to language of receiving country..... \$250.00

AUTOPSIED CASES.....	\$150.00
RESTORATIVE ARTWORK (WHEN NEEDED)	\$150.00
SATURDAY SERVICE OVERTIME FEE	\$500.00

The following service prices do not include charges for the following items that you may request us to purchase on your behalf such as: Cemetery or Crematory charges, Flowers, Minister or Musician fees, or Newspaper notices. We will show those items selected by you on your itemized funeral statement.

FORWARDING REMAINS TO ANOTHER FUNERAL HOME..... \$1,600.00
Our charges include the basic services of the funeral director and staff; a proportionate share of overhead costs; removal of the remains; embalming and other preparation of the remains if necessary;

transportation locally; and filing all necessary permits. There is an additional fee of \$150 for night and weekend removals.

RECEIVING REMAINS FROM ANOTHER FUNERAL HOME \$1,600.00

Our charge include the basic services of the funeral director and staff; a proportionate share of overhead costs; care of the remains; and transportation of remains to the funeral home (locally) and to the cemetery or crematory (locally).

REFRIGERATION & STORAGE (UP TO THREE DAYS) \$500.00

Every licensed funeral director who holds an unembalmed dead human body for a period longer than 24 hours shall cause the human body to be refrigerated. Funeral Directors and Embalmers Law, Section 1223.

REFRIGERATION & STORAGE (PER ADDITIONAL DAY)..... \$125.00

Every licensed funeral director who holds an unembalmed dead human body for a period longer than 24 hours shall cause the human body to be refrigerated. Funeral Directors and Embalmers Law, Section 1223.

*** The survivor of the deceased who is handling the funeral arrangements, or the responsible party, is entitled to receive a copy of any agreement that has been signed and paid for in full or in part by or on behalf of the deceased and which said agreement is in possession of the funeral establishment.**

This list does not include prices for certain items that you may ask us to purchase for you (e.g., cemetery and crematory services, newspaper notices, programs, motorcycle escorts, etc.). The prices for these items will be shown on the statement describing the funeral goods and services you selected. Also, please note that the rates for all services involving transportation apply within a 50-mile radius. Beyond this radius, we charge an additional \$2.50 per mile.

NOTE: SALES TAX IS NOT INCLUDED IN THE PRICES QUOTED UNLESS OTHERWISE INDICATED.

ADVERTISED SERVICES

BASIC BURIAL SERVICE\$1,999.00

This charge includes the basic services of the funeral director and staff; a proportionate share of our overhead costs; removal of the remains from the home, hospital, or coroner's office within a fifty (50) mile radius; transportation to a local cemetery within a fifty (50) mile radius; and filing of all related permits for disposition of the remains. This charge includes a basic cloth covered casket. Our Basic Burial fees do not include visitation in a chapel or at the graveside. These charges also do not include viewing, memorial or funeral services, or embalming. If these items are requested by the family, refer to our General Price List for the appropriate charges. There is an additional fee of \$150 for night and weekend removals.

TRADITIONAL SERVICE.....\$1,799.00

This charge includes the basic services of the funeral director and staff; a proportionate share of our overhead costs; removal of the remains from the home, hospital, or coroner's office within a fifty (50) mile radius; transportation to a local cemetery within a fifty (50) mile radius; and filing of all related permits for disposition of the remains. Our Traditional Service fees include a graveside service only. These charges do not include memorial or funeral services, or embalming. Casket not included in the charges for this service. If these items are requested by the family, refer to our General Price List for the appropriate charges. There is an additional fee of \$150 for night and weekend removals.

FUNERAL & CREMATION PACKAGES

COMPLETE FUNERAL SERVICE WITH A 20 GA METAL CASKET

BASIC SERVICES OF FUNERAL DIRECTOR AND STAFF.....	\$1,699.00
TRANSFER OF DECEASED TO THE FUNERAL HOME.....	\$500.00
EMBALMING	\$500.00
DRESSING & CASKETING.....	\$175.00
STAFF FOR VISITATION IN THE STERLING & SMITH CHAPEL.....	\$350.00
USE OF EQUIPMENT & STAFF FOR CHAPEL OR CHURCH SERVICE.....	\$350.00
HEARSE TRANSPORTATION TO A LOCAL CEMETERY (WITHIN A 50 MILE RADIUS)....	\$250.00
FAMILY LIMOUSINE.....	\$250.00
FLORAL DELIVERY VEHICLE.....	\$200.00
20 GA METAL CASKET (FIVE COLOR OPTIONS).....	\$1239.00
REGISTER BOOK.....	\$15.00
CASKET FLORAL ARRANGEMENT.....	\$175.00
TOTAL AMOUNT OF COMPLETE FUNERAL SERVICE PACKAGE.....	\$5,703.00
PACKAGE SAVINGS.....	\$703.00
TOTAL PACKAGE PRICE	\$5,000.00*

Additional Charges

*	Night & Weekend Removal	\$150.00
*	Night Time Visitation and Service Fee	\$250.00
*	Facilities, Equipment and Staff for an Identification (ID) Viewing	\$175.00
*	Identification (ID) Viewing	\$175.00

FUNERAL SERVICE WITH INTERNATIONAL SHIP-OUT

BASIC SERVICES OF FUNERAL DIRECTOR AND STAFF.....	\$1,699.00
TRANSFER OF DECEASED TO THE FUNERAL HOME.....	\$500.00
VISITATION AT STERLING & SMITH OR CHURCH.....	\$350.00
USE OF EQUIPMENT, STAFF & CHAPEL FOR FUNERAL SERVICE.....	\$350.00
EMBALMING (REQUIRED FOR INTERNATIONAL TRANSPORT).....	\$500.00
DRESSING, CASKETING & COSMETICS.....	\$175.00
HEARSE TRANSPORTATION TO LOCAL CHURCH.....	\$250.00
FILING OF PERMITS AT THE SECRETARY OF STATE'S OFFICE IN SACRAMENTO.....	\$300.00
NOTARY	\$10.00
COUNTY CLERK FILING FEE	\$10.00
SECRETARY OF STATE FILING FEE	\$52.00
TRANSPORTATION TO LOS ANGELES AIRPORT.....	\$550.00
AIRTRAY	\$350.00
AIRFARE (VARIES BY DESTINATION).....	\$480.00*
CERTIFIED COPY OF DEATH CERTIFICATE (ONE)	\$21.00
DISPOSITION PERMIT (ONE).....	\$12.00
REGISTER BOOK.....	\$15.00
CASKET FLORAL ARRANGEMENT.....	\$175.00
TOTAL AMOUNT OF PACKAGE.....	\$5,799.00
PACKAGE SAVINGS.....	\$1,399.00
TOTAL PACKAGE PRICE	\$4,400.00*

Additional Charges

* Casket (See Casket Price List for options and Prices)	\$250-\$11,000
* Airfare (varies by destination and country)	
* Night & Weekend Removal	\$150.00
* Facilities, Equipment and Staff for an Identification (ID) Viewing	\$175.00

CREMATION PACKAGES

The following fees are additional fees for all Cremation Packages:

Night & Weekend Removal.....	\$150.00
Crematory fee for Oversized Individual (300 or more pounds).....	\$500.00
Identification (ID) Viewing.....	\$175.00

If you want to arrange a direct cremation, you may use an alternative container. Alternative containers encase the body and can be made of materials like fiberboard or composition materials (with or without covering). The containers we provide are an unfinished wood box or a corrugated cardboard box.

DIRECT CREMATION

BASIC SERVICE OF FUNERAL DIRECTOR AND STAFF
 TRANSFER OF REMAINS TO FUNERAL HOME & TRANSPORTATION TO CREMATORY
 CREMATORY FEE INCLUDING STANDARD CREMATION CONTAINER
 TEMPORARY (PLASTIC) URN

TOTAL AMOUNT OF DIRECT CREMATION PACKAGE.....\$1,100.00*

* ADDITIONAL CHARGES

* URN (NON PLASTIC)

* WASHING, BATHING AND PREPARATION FOR PRIVATE IDENTIFICATION TIME
 IN OUR VIEWING ROOM FOR UNEMBALMED REMAINS \$175.00

* 2 MAN AFTER HOURS & WEEKEND RESIDENTIAL REMOVAL FROM A FAMILY
 RESIDENCE OR HOSPICE CARE FACILITY \$150.00

* Facilities, Equipment and Staff for an Identification (ID) Viewing \$175.00

INFANT CREMATION PACKAGE.....\$308.50

This charge includes basic services of the funeral director and staff, a proportionate share of our overhead costs; removal of the remains from the home, hospital, or coroner's office within a fifty (50) mile radius; one Certified Copy of the Death Certificate (1); one copy of the disposition permit and filing of all related permits for disposition of the remains and Crematory Fees including a temporary urn.

THE TRAVELER PACKAGE

❖ BASIC SERVICE OF FUNERAL DIRECTOR AND STAFF	\$1,699.00
❖ TRANSFER OF DECEASED TO THE FUNERAL HOME.....	\$500.00
❖ CREMATORY FEE.....	\$308.50
❖ EMBALMING	\$500.00
❖ DRESSING AND COSMETICS	\$175.00
❖ USE OF CHAPEL FOR VISITATION OR WAKE SERVICE.....	\$350.00
❖ USE OF EQUIPMENT & STAFF FOR CHAPEL SERVICE (STERLING & SMITH)	\$350.00
❖ SPARTAN URN (CHOICE OF LIGHT & DARK COLOR)	\$110.00
❖ HEARSE	\$250.00
❖ SILK CASKET FLORAL ARRANGEMENT.....	\$25.00
❖ RENTAL CASKET & INSERT.....	\$825.00
❖ CLERGY	\$100.00
TOTAL AMOUNT OF TRAVELER PACKAGE	\$5,192.50
PACKAGE SAVINGS	\$1,217.50
TRAVELER PACKAGE PRICE.....	\$3,975.00*

THE LEGACY PACKAGE

❖ BASIC SERVICES OF FUNERAL DIRECTOR AND STAFF.....	\$1,699.00
❖ USE OF FACILITY, EQUIPMENT & STAFF FOR VISITATION	\$350.00
❖ USE OF STAFF AND EQUIPMENT FOR CHURCH OR CHAPEL SERVICE	\$350.00
❖ TRANSFER OF DECEASED TO FUNERAL HOME	\$500.00
❖ EMBALMING	\$500.00
❖ DRESSING AND COSMETICS	\$175.00
❖ HEARSE	\$250.00
❖ FAMILY LIMOUSINE.....	\$250.00
❖ FLORAL DELIVERY VEHICLE	\$200.00
❖ CREMATORY FEE.....	\$408.50
❖ CHOICE OF LANCASTER OR NORWICH CREMATION CASKET	\$3,150.00
❖ ARCADIA W/ CHARM URN.....	\$265.00
❖ PROGRAMS (100)	\$200.00
❖ REGISTER BOOK	\$100.00
❖ CASKET FLORAL SPRAY	\$175.00
❖ CLERGY	\$100.00
LEGACY PACKAGE	\$8,672.50
PACKAGE SAVINGS	\$1,972.50
LEGACY PACKAGE PRICE.....	\$6,700.00*